# Fintech**HK**





# **SCALE UP WITH ASIA'S PREMIER FINTECH HUB**

With around 1,100 fintech companies<sup>1</sup>, Hong Kong is the world's **Freest Economy**<sup>2</sup>, **Top 3 Financial Centre** and **Top 4 Fintech Centre**<sup>3</sup> which offers the perfect platform for companies to rapidly scale-up their business.

#### A sizeable financial industry with huge demand for B2B fintech innovation

-0		Market Stats (USD)	No. of Firms
\$	Asset & Wealth Management	\$3.99tn AUM⁴	2,000+ <sup>4</sup>
	Banking	\$3.705tn Total Asset⁵	150+ Licenced Banks⁵ 8 Licensed Digital Banks
	Digital Payment	\$730.6bn Turnover of Fast Payment System Value <sup>6</sup>	120+ Digital Payment Companies <sup>7</sup>
Ś	Insurance	\$82.9bn Total Gross Premium <sup>8</sup>	157 Insurers <sup>8</sup> 4 Virtual Insurers <sup>9</sup>
(ک) ۹	Securities	\$196.82bn Total Assets <sup>10</sup>	1,390+ Securities Dealers and Securities Margin Financiers <sup>11</sup>
	Trading	\$1.21tn Total Trade <sup>12</sup>	Out of 356,000+ Total SMEs <sup>13</sup> 87.000+ engaged in import/ export trade and wholesale <sup>14</sup>

#### Exceptional potential for digital assets (DA) and Web3 in Hong Kong

As an international financial centre, Hong Kong is open and inclusive towards the global community of innovators engaging in DA businesses by initiatives such as:

- HKSAR Government announced to allocate US\$6.4 million to boost the development of the Web3 industry
- The Task Force on Promoting Web3 Development has been established to provide recommendations on its sustainable and responsible development
- The Hong Kong Monetary Authority (HKMA) unveiled Project Ensemble Sandbox to drive tokenisation adoption, focusing on four main themes.
- The HKMA has launched the stablecoin issuer sandbox arrangement to facilitate the communication of supervisory expectations with entities that are interested in issuing stablecoins in Hong Kong
- The Stablecoins Bill was passed to establish a licensing regime for fiat-referenced stablecoins issuers in Hong Kong
- HKSAR Government issued the Policy Statement 2.0 on the Development of Digital Assets in Hong Kong, reinforcing its commitment to establishing Hong Kong as a global hub for innovation in the DA field.

### ENORMOUS OPPORTUNITIES IN WEALTH AND CAPITAL MARKETS IN HONG KONG AND MAINLAND CHINA



- Hong Kong has **12,500**+ ultra-high-net-worth individuals<sup>15</sup>
- Hong Kong is the top cross-border wealth booking center in Asia by assets under management and is poised to claim the world's number one position by 2027<sup>16</sup>
- HKSAR Government issued the Policy Statement on Developing Family Office Businesses in Hong Kong, which will promote the sustainable development of Hong Kong's financial and professional services and innovation and technology. Market study reveals more than 2,700 single-family offices are operating in Hong Kong<sup>17</sup>
- Mainland China with over 27% of high net worth individuals situated in the Greater Bay Areas<sup>18</sup> and has the second largest billionaire population among global centres<sup>19</sup>
- Greater Bay Area Wealth Management Connect Scheme will facilitate growth of wealth management market in a region with over 87 million people and a combined **GDP of US\$2 trillion**
- China's capital market is expected to grow to US\$100 trillion by 2030<sup>20</sup>

## **FAVOURABLE POLICIES & GOVERNMENT SUPPORT**

- ✓ HKSAR Government issued a policy statement on responsible application of artificial intelligence (AI) in the financial market. The HKMA collaborated with Cyberport to introduce the GenA.I. Sandbox, emphasising the transformative power of artificial intelligence in finance
- HKSAR Government offered twice the tokenised green bond under the Government Green Bond Programme.
  The first offer was the first tokenised green bond issued by the government globally
- ✓ Simple and low tax regime with the first US\$255,000 of profits taxed at 8.25% and 16.5% afterward

## **DEEP & DIVERSE FUNDING**



One of the most **vibrant and active capital markets**, with a total market capitalization of about US\$5.58tr<sup>21</sup>

 InvestHK's Global Fast Track programme connects fintech with corporate clients, investors and local partners

✓ Introduction of the NEW Capital Investment Entrant Scheme (NCIES) whereby a designated amount of applicant's investment portfolio is required to invest in companies and projects with a Hong Kong nexus, with a view to supporting the innovation and technology industries and other strategic industries that are beneficial to the long term development of Hong Kong's economy



2<sup>nd</sup> largest private capital pool in Asia Pacific totalling at US\$ 233.9 billion<sup>22</sup>

- Asia's largest cross-boundary private wealth management centre and the hub of choice for family offices
- HKSAR Government has established the Innovation and Technology Venture Fund (ITVF) scheme with a view to encouraging venture capital funds' investment in I&T related start-ups in Hong Kong
- HKSAR Government established the Hong Kong Investment Corporation Limited (HKIC) to further optimise the use of financial reserves for promoting the development of the economy and industries of Hong Kong<sup>23</sup>

HKIC manages a total of US\$8.06 billion in funding, which includes:

- 1. Hong Kong Growth Portfolio (US\$2.86 billion)
- 2. Greater Bay Area Investment Fund (US\$0.65 billion)
- 3. Strategic Technology Fund (US\$0.65 billion)
- 4. Co-Investment Fund (US\$3.9 billion)

#### Get in Touch with InvestHK to Fast-track Your Next Success

#### Global Edition

Calculated based on the exchange rate on the day of writing (HKD 1 - USD 0.13)
The Hong Kong Fintech Ecosystem Report, March 2025 2. The Fraser Institute, 2024 3. The Global Financial Centres Index 37.
2025 4. Asset and Wealth Management Activities Survey 2023, Securities and Futures Commission 5. 2024, Annual Report, Hong Kong Monetary Authority 6. HKICL, 2024 7. InvestHK, 2024 8. Insurance Authority 2024 9. Insurance Authority 2025 10. Financial Review of the Securities Industry 2024, Securities and Futures Commission 11. Financial Review of the Securities Industry 2024, Securities and Futures Commission 12. Financial Review of the Securities Industry 2024, Securities and Futures Commission 12. Hong Kong Trade Development Council 2025 13. Trade and Industry Department 2025 14. Hong Kong Trade Development Council 2022 15. Altrata World Ultra Wealth Report, 2024 19. Forbes 2025 20. HKEX, 2024 21. HKEX, 2025 22. InvestHK, 2025 23. HKIC, 2023

